



# Prestige Group Investor Presentation

## Q1 FY25



Prestige Ocean Towers  
Marine Lines, Mumbai

*Artist's impression*

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# About Us



Prestige Kingfisher Tower and UB City, Bengaluru



38 years  
of Legacy



ICRA A+  
Stable Rating



CRISIL DA1+  
Developer  
Grading

## Segments

- RESIDENTIAL
- COMMERCIAL
- RETAIL
- HOSPITALITY
- REAL ESTATE  
BUSINESS SERVICES

# Operational Update – Q1 FY25



₹ **30,295 mn**

- 23% yoy

**SALES**



₹ **29,162 mn**

+6% yoy

**COLLECTIONS**



**2.86** mn sft

**1,364** units

**AREA & UNITS  
SOLD**



₹ **11,934/ sft**

For Apartments, Villas,  
Commercial space

₹ **7,285/ sft**

For Plots

**AVERAGE  
REALISATION / sft**

# Launches

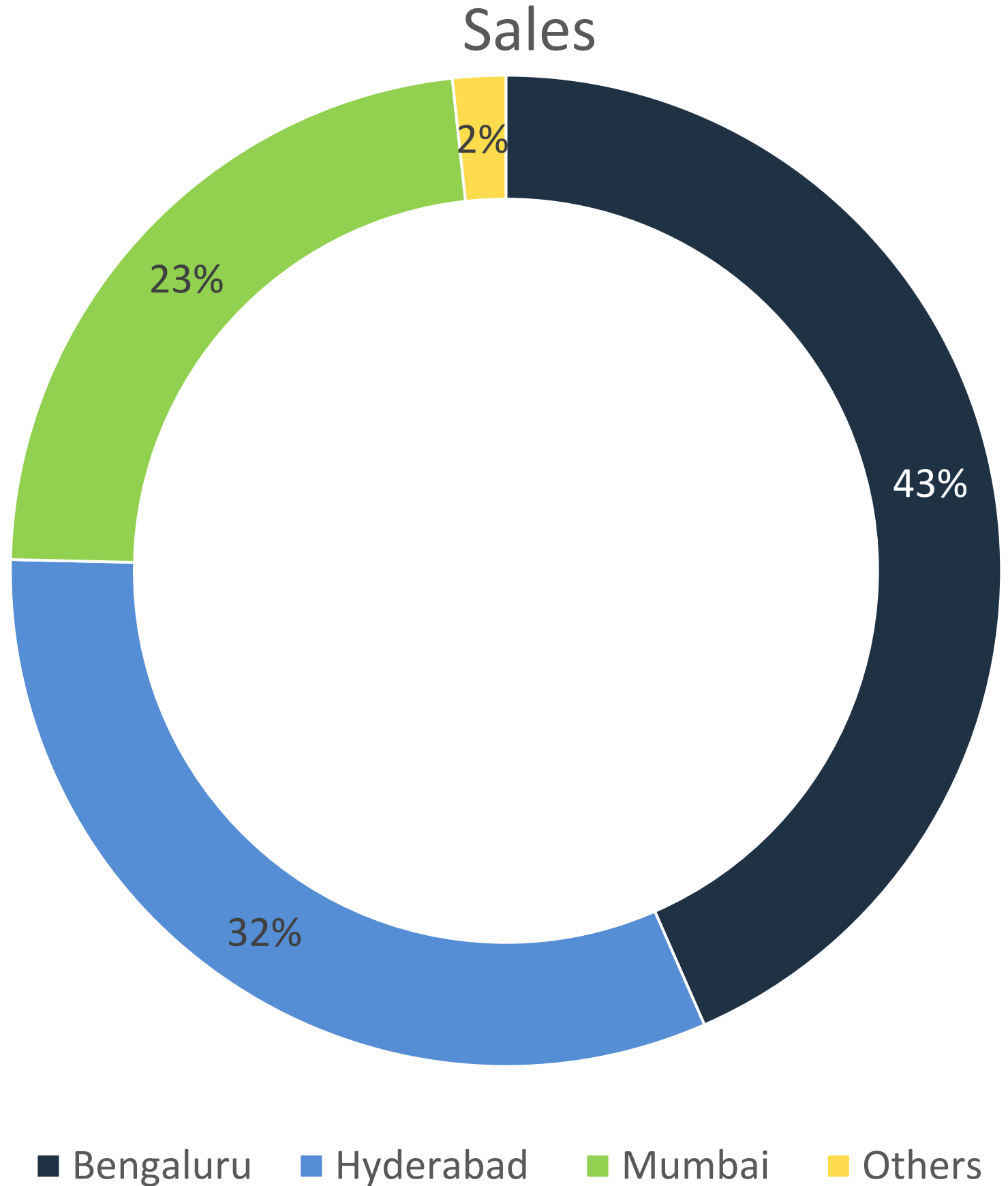
Project Name	Location	Segment	TDA (mn sft)
Prestige King's County	Bengaluru	Residential <i>(plotted development)</i>	1.52
Prestige Camden Gardens	Bengaluru	Residential	0.34
<b>Total</b>			<b>1.86</b>



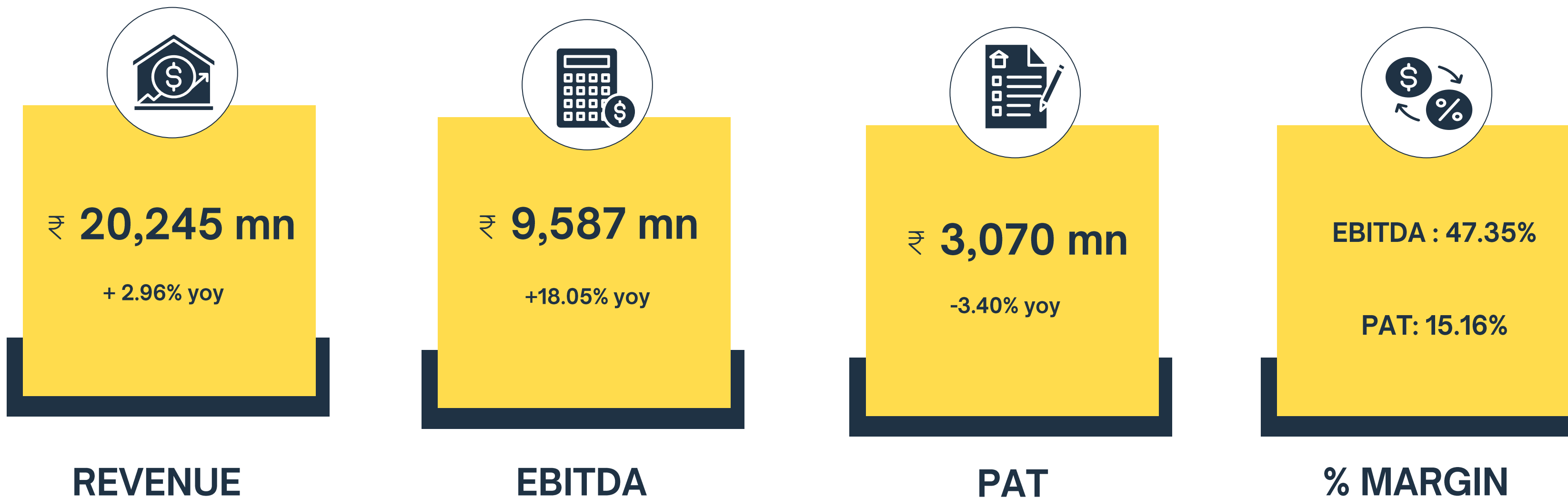
# Sales – Geographical spread

## Top 3 Contributors

- **Bengaluru : ₹13,159 mn**
- **Hyderabad : ₹9,671 mn**
- **Mumbai : ₹6,942 mn**



# Financial Performance – Q1 FY25



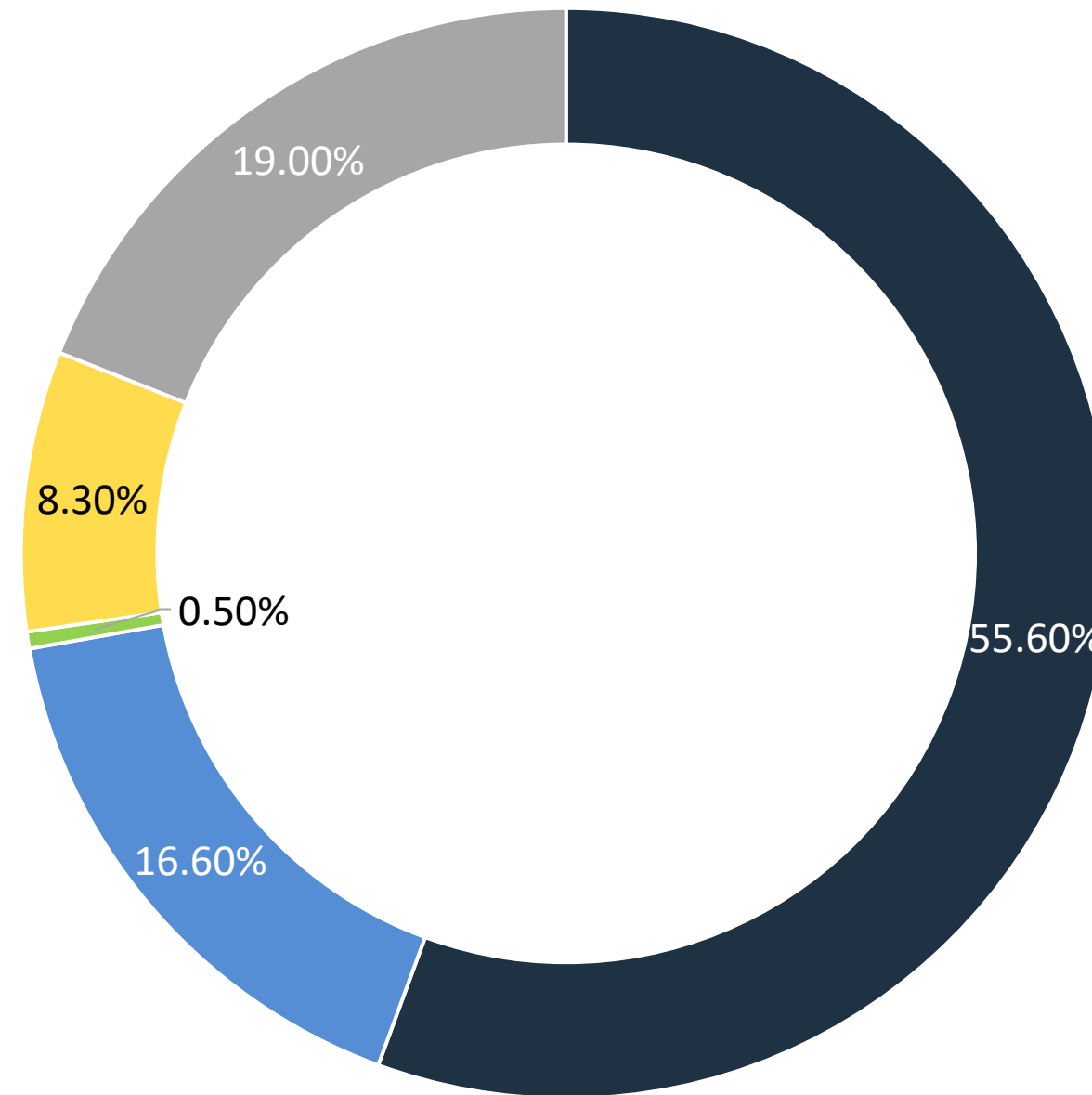
*Includes REIT Mark to Market gain of ₹ 874 mn*

# Debt Profile

**Debt Equity Ratio : 0.68**

**Net Debt : ₹ 81,799 mn**

**Avg Borrowing Cost : 10.76 %**



*As on June 30<sup>th</sup>, 2024*

- Project Debt - Residential and Commercial for Sales
- Office Space
- Retail
- Hospitality
- Lease Rental Discounting

# Business Segments



**RESIDENTIAL**



**COMMERCIAL**



**RETAIL**



**HOSPITALITY**



**REAL ESTATE BUSINESS SERVICES**



# Residential

## COMPLETED PROJECTS (During the Last 5 years)

- 38 PROJECTS
- 47 MN SFT

## ONGOING

- 39 PROJECTS
- 66 MN SFT

## UPCOMING

- 28 PROJECTS
- 73 MN SFT



**Apartments**



**Villas**



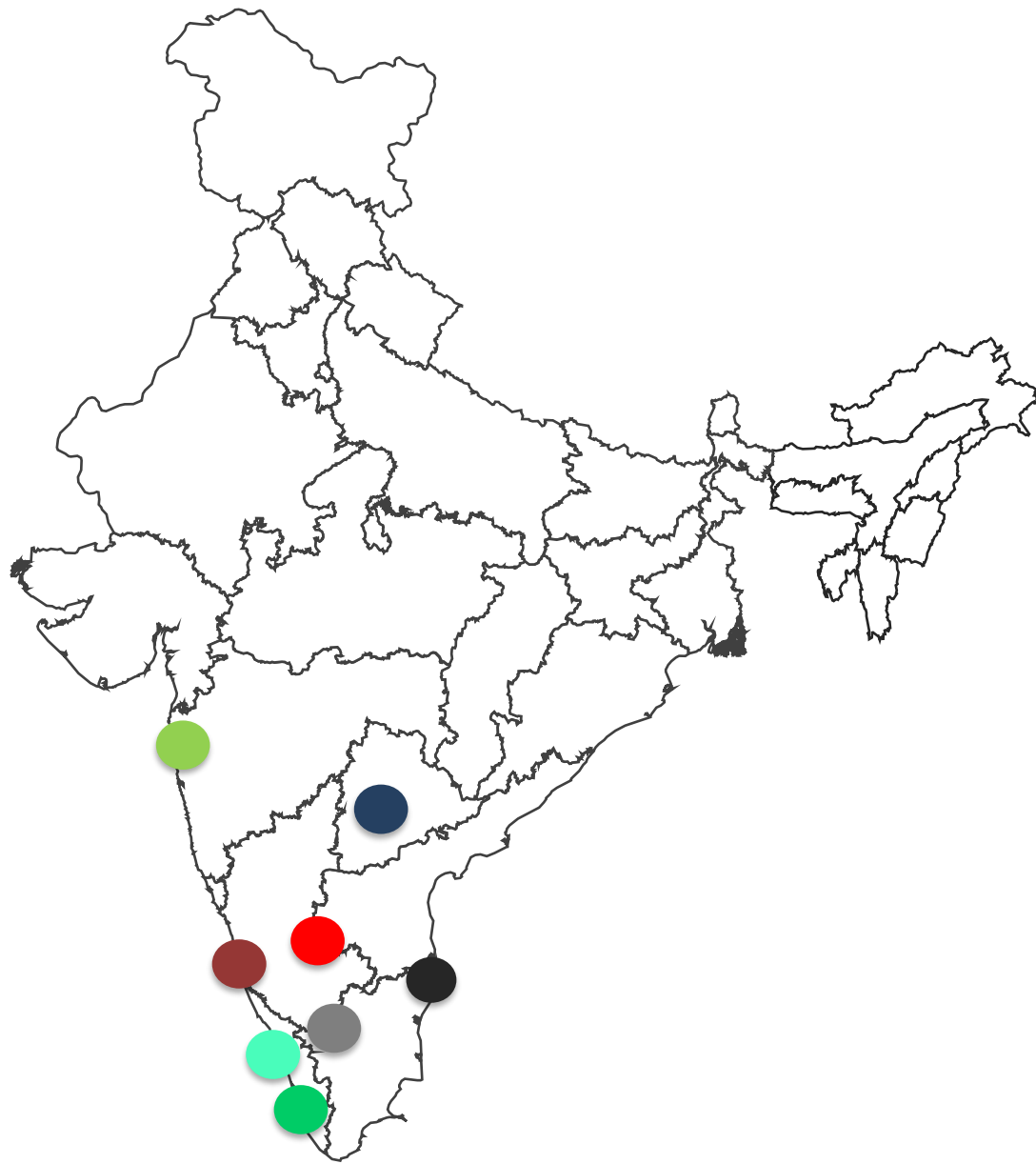
**Plotted Developments**



**Prestige City Format  
Integrated Townships**

# Ongoing Residential

**39** Projects **66** mn sft



## ● Bengaluru

1	Prestige White Meadows T3	0.50	100%	0.50
2	Prestige Primrose Hills	2.00	68%	1.36
3	Prestige Waterford	1.75	60%	1.05
4	Aspen Greens @ TPC	0.50	60%	0.30
5	Avalon Park @ TPC	2.03	60%	1.22
6	Eden Park @ TPC	2.69	60%	1.61
7	Meridian Park Phase I @ TPC	1.82	60%	1.09
8	Meridian Park Phase II @ TPC	2.34	60%	1.40
9	Meridian Park Phase III @ TPC	1.81	60%	1.09
10	Aston Park @ TPC	1.35	60%	0.81
11	Prestige Green Gables	0.71	62%	0.44
12	Prestige Sanctuary	0.43	100%	0.43
13	Prestige Elm Park	0.57	65%	0.37
14	Prestige Dew Drops	0.12	100%	0.12
15	Prestige Lavender Fields	3.11	90%	2.80
16	Prestige Park Grove - Apartments	9.28	50%	4.64
17	Prestige Park Grove-Villas	0.34	55%	0.19
18	Prestige Serenity Shores	1.57	80%	1.25
19	Prestige Glenbrook	0.66	100%	0.66
20	Prestige Somerville	0.83	64%	0.53
21	Prestige Camden Gardens	0.34	66%	0.22
22	Prestige King's County	1.52	41%	0.62
<b>Total</b>		<b>36.27</b>		<b>22.70</b>

## ● Mumbai

1	Prestige Jasdan Classic	0.78	100%	0.78
2	Bellanza PH I @ TPC Mulund	1.70	100%	1.70
3	Bellanza Ph II @ TPC Mulund	1.69	100%	1.69
4	Siesta @ TPC Mulund	1.37	100%	1.37
5	Prestige Daffodils	0.26	64%	0.16
6	Prestige Ocean Towers	1.35	60%	0.81
<b>Total</b>		<b>7.15</b>		<b>6.51</b>

## ● Hyderabad

1	Prestige Beverly Hills	2.30	73%	1.68
2	Prestige Clairemont	3.29	100%	3.29
3	Prestige Vaishnai Rainbow Waters	1.11	37%	0.40
4	The Prestige City @ Hyd - Villa	0.81	30%	0.24
5	The Prestige City @ Hyd - Apt	12.61	30%	3.78
<b>Total</b>		<b>20.12</b>		<b>9.39</b>

## ● Kochi

1	Prestige Cityscape	0.30	50%	0.15
2	Prestige Panorama	0.29	50%	0.15
3	Prestige Eden Garden	0.30	100%	0.30
<b>Total</b>		<b>0.89</b>		<b>0.60</b>

## ● Calicut

1	Prestige Ocean Pearl	1.50	72%	1.08
<b>Total</b>		<b>1.50</b>		<b>1.08</b>

## ● Mangaluru

1	Prestige Palm Residences	0.35	75%	0.26
<b>Total</b>		<b>0.35</b>		<b>0.26</b>

## ● Ooty

1	Prestige Hillcrest	0.11	50%	0.05
<b>Total</b>		<b>0.11</b>		<b>0.05</b>

Table Header

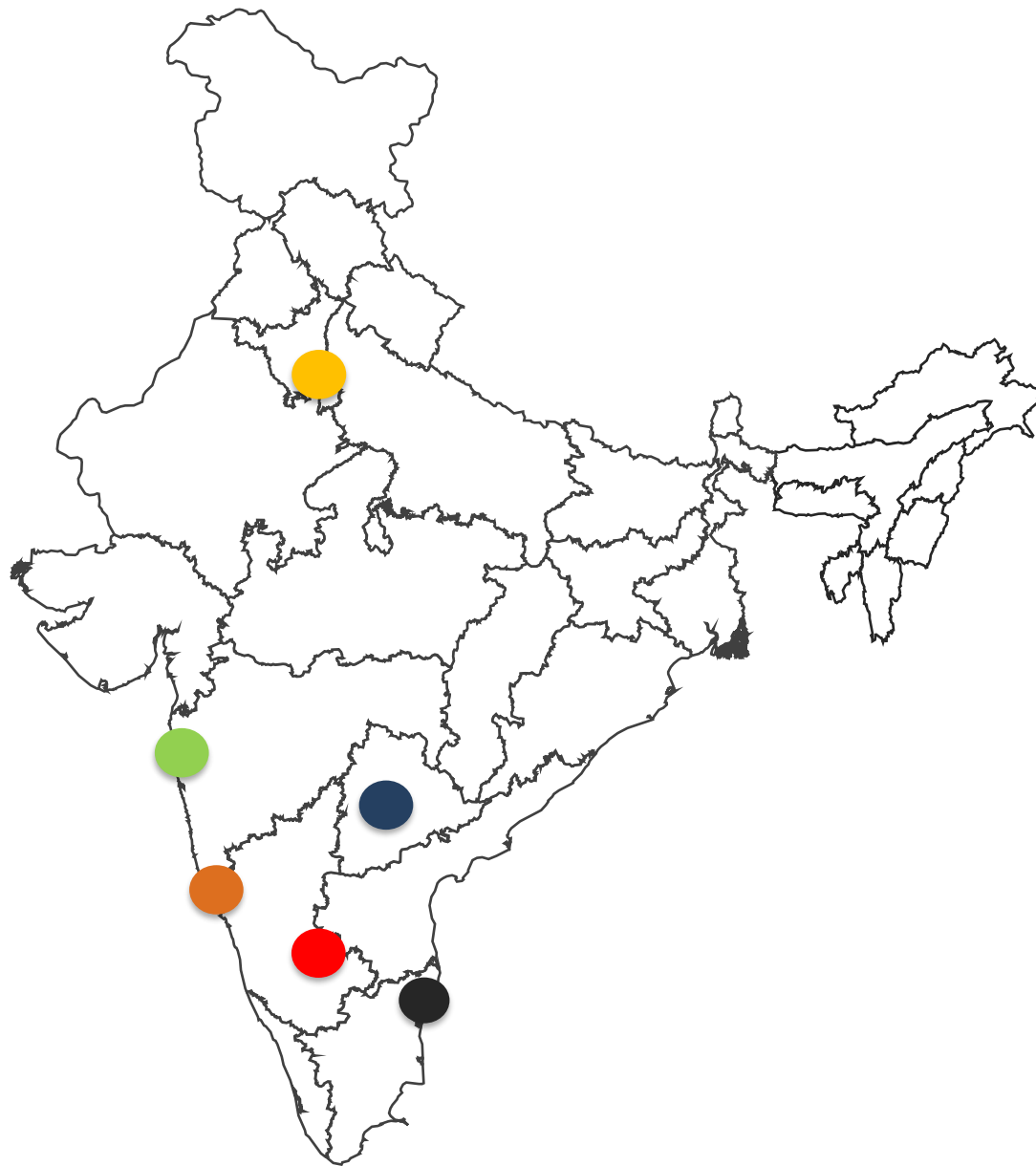
Developable Area (Mn sft)

Economic Interest (%)

Prestige Share (Mn sft)

# Upcoming Residential

**28** Projects **73** mn sft



## ● Bengaluru

1	Prestige Countydale	0.24	100%	0.24
2	Prestige Southern Star	8.50	48%	4.08
3	Prestige Raintree Park	4.94	100%	4.94
4	Prestige Pine Forest	1.22	60%	0.73
5	Prestige Falcon City Luxe	4.21	60%	2.53
6	Prestige Greenmoor	0.67	26%	0.17
7	Eaton Park @ TPC	0.31	60%	0.19
8	Prestige Suncrest	0.83	70%	0.58
9	Evergreen @ Prestige Raintree Park	3.74	100%	3.74
10	Prestige Sunset Park	0.76	40%	0.30
11	Prestige Gardenia Estates	1.44	40%	0.58
12	Prestige Autumn Leaves	0.74	40%	0.30
<b>Total</b>		<b>27.60</b>		<b>18.38</b>

## ● Mumbai

1	Residential @ Jijamata Nagar	5.02	26%	1.28
2	Prestige Nautilus	2.92	36%	1.06
3	Prestige Forest Hills Mulund	4.30	100%	4.30
<b>Total</b>		<b>12.24</b>		<b>6.64</b>

## ● Chennai

1	Prestige Pallava Gardens	4.24	78%	3.31
2	Prestige Palm Court	1.74	69%	1.20
<b>Total</b>		<b>5.98</b>		<b>4.51</b>

## ● Hyderabad

1	Prestige Rock Cliff	0.68	55%	0.37
2	Prestige Spring Heights	3.18	60%	1.91
3	Residential @ Budvel	2.08	60%	1.25
<b>Total</b>		<b>5.94</b>		<b>3.53</b>

## ● Delhi/NCR

1	Prestige Bougainvillea Gardens	3.10	72%	2.23
2	Residential @ 9 KG Marg	0.18	60%	0.11
3	TPC Indirapuram	11.93	53%	6.37
<b>Total</b>		<b>15.21</b>		<b>8.71</b>

## ● Goa

1	Prestige Biosphere	1.16	78%	0.90
2	Veranda Bay & Shimmering Shores @ Prestige Sea Scapes	0.66	51%	0.34
3	Palm Coast @ Prestige Sea Scapes	0.44	51%	0.22
4	Villas - South Goa	1.68	51%	0.86
5	Beach Gardens @ Prestige Sea Scapes	1.63	51%	0.83
<b>Total</b>		<b>5.57</b>		<b>3.15</b>

Table Header

Developable Area (Mn sft)

Economic Interest (%)

Prestige Share (Mn sft)

# Commercial

## COMPLETED PROJECTS (During the Last 5 years)

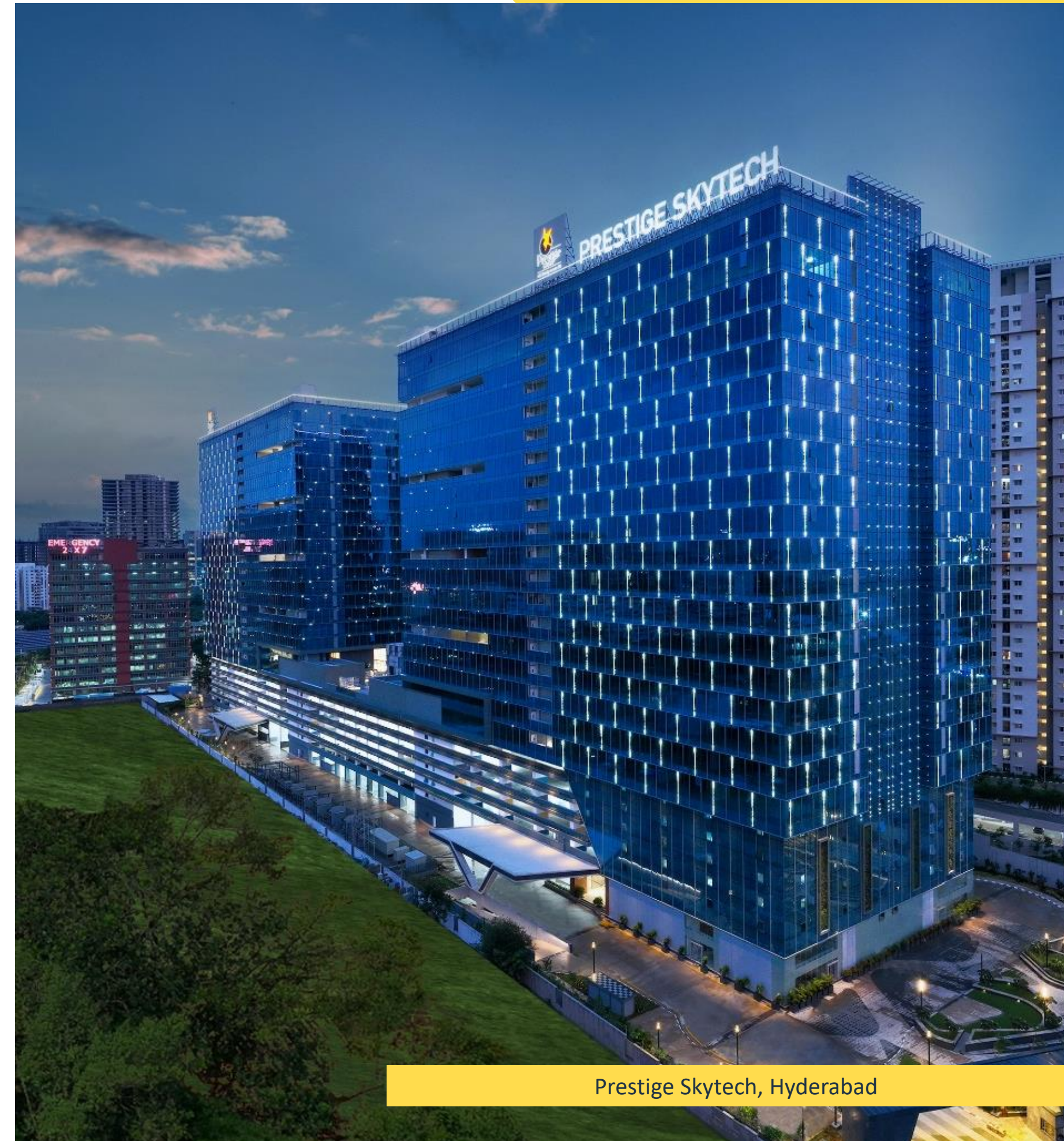
- 18 PROJECTS
- 16 MN SFT

## ONGOING

- 12 PROJECTS
- 23 MN SFT

## UPCOMING

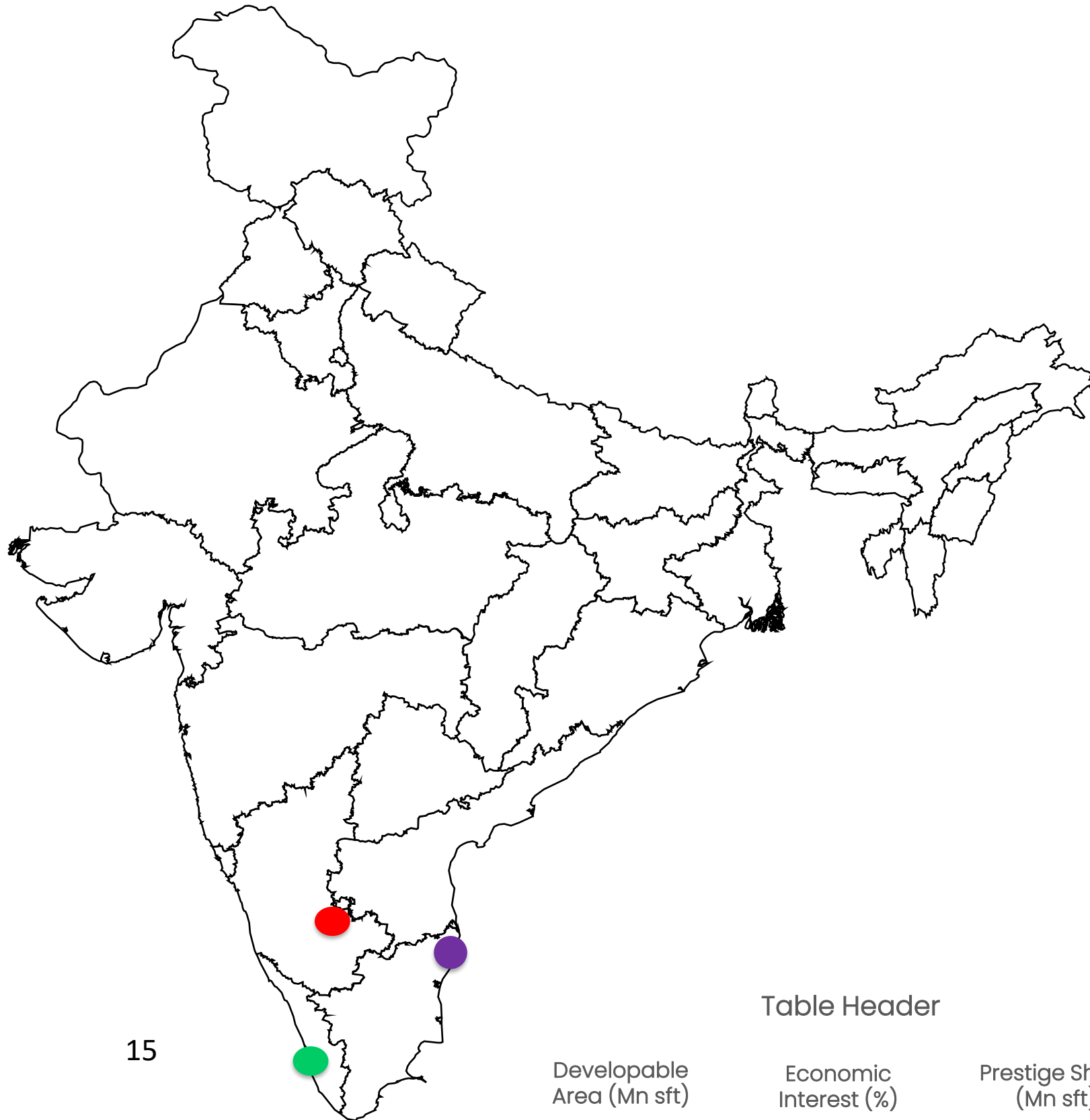
- 5 PROJECTS
- 8 MN SFT





# Upcoming Commercial

**5** Projects **8** mn sft



## ● Bengaluru

1	Prestige Landmark	2.92	50%	1.46
2	Shipco	2.05	70%	1.44
<b>Total</b>		<b>4.97</b>		<b>2.90</b>

## ● Kochi

1	Prestige Cyber Green- Phase II	0.62	100%	0.62
2	Prestige Vantage Point	0.45	60%	0.27
<b>Total</b>		<b>1.07</b>		<b>0.89</b>

## ● Chennai

1	WS Industries	1.64	64%	1.05
<b>Total</b>		<b>1.64</b>		<b>1.05</b>

# Retail

## COMPLETED PROJECTS (During the Last 5 years)

- 3 PROJECTS
- 3 MN SFT

## ONGOING

- 1 PROJECT
- 1 MN SFT

## UPCOMING

- 10 PROJECTS
- 11 MN SFT



Forum Kochi

**Shopping Malls**



Forum Rex Walk, Bengaluru

**Multiplexes**



'The Collection' at UB City, Bengaluru

**Luxury Retail & High Street**



Prestige Srihari Khoday Centre for Performing Arts, Bengaluru

**Centre for Performing Arts**



## Ongoing Retail

**1** Project **1** mn sft

### Bengaluru

1	Forum 13° North	1.13	100%	1.13
<b>Total</b>		<b>1.13</b>		<b>1.13</b>

Table Header

Developable Area (Mn sft)	Economic Interest (%)	Prestige Share (Mn sft)
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## Upcoming Retail

**10** Projects **11** mn sft

Bengaluru | Hyderabad | Chennai | Mumbai | Goa

1	Forum One OMR	1.79	85%	1.52
2	Forum TPC Bengaluru	1.27	60%	0.76
3	Forum @ The Prestige City (Hyd)	1.29	30%	0.39
4	Forum Park Grove	0.55	60%	0.33
5	Forum Mall @ Prestige Falcon City Phase 2	0.41	60%	0.25
6	Forum @ Jijamata Nagar	2.10	26%	0.53
7	Forum @ Budvel	1.76	60%	1.06
8	Forum @ Banjara Hills	0.62	100%	0.62
9	Forum @ South Goa	0.85	51%	0.43
10	Galeria Centro @ Prestige Sea Scapes	0.15	51%	0.08
<b>Total</b>		<b>10.79</b>		<b>5.97</b>

# Hospitality

## OPERATING

- 9 Hotels
- 1,465 KEYS

## ONGOING

- 3 Hotels
- 955 KEYS

## UPCOMING

- 10 Hotels
- 2,034 KEYS



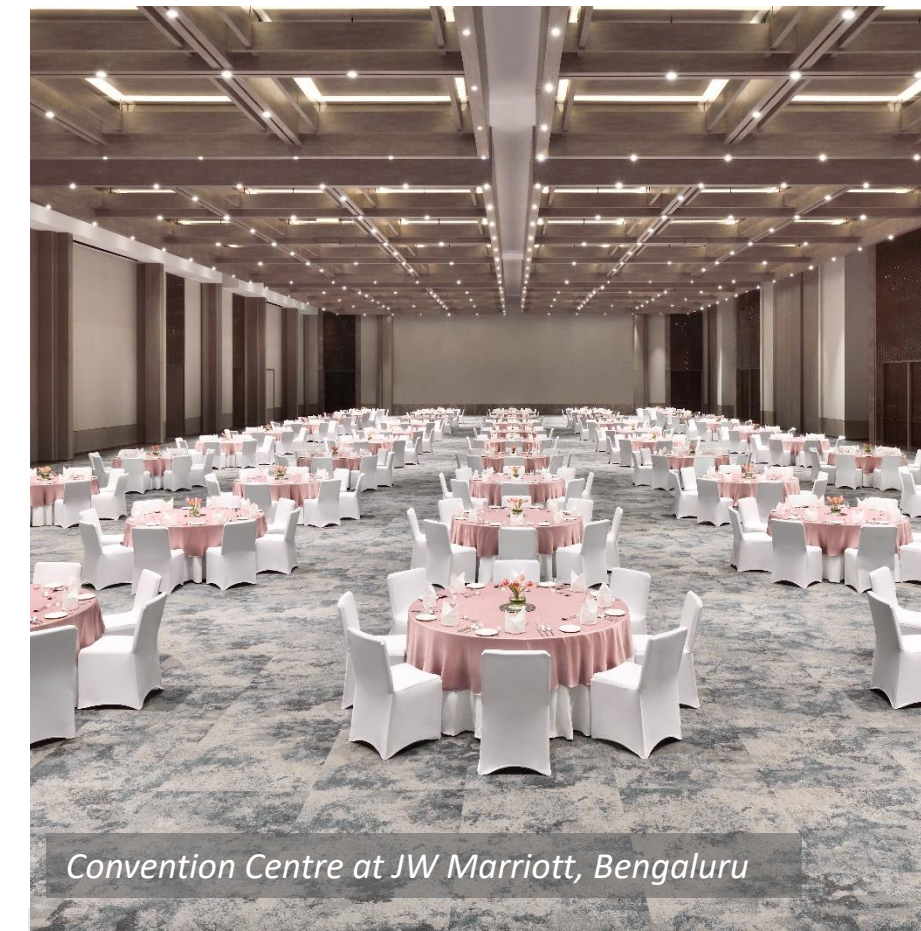
**Resorts**



**Business Hotels**



**Service Apartments**



**Convention Centres**

# Mumbai Portfolio



S.No.	Project	Segment	Developable Area (Mn sft)
<b>Ongoing Projects</b>			
1	Prestige Jasdan Classic	Residential	0.78
2	TPC Mulund (Bellanza & Siesta)	Residential	4.76
3	Prestige Daffodils	Residential	0.26
4	Prestige Ocean Towers	Residential	1.35
5	The Prestige	Commercial	4.28
6	Prestige 101 (X)	Commercial	2.94
7	Prestige 101 (Y)	Commercial	1.83
		<b>Total</b>	<b>16.20</b>
<b>Upcoming Projects</b>			
1	Prestige Forest Hills Mulund	Residential	4.30
2	Prestige Nautilus	Residential	2.92
3	Jijamata Nagar	Mixed use	7.83
4	Edition- Mumbai	Hospitality	0.65
		<b>Total</b>	<b>15.70</b>

# NCR Portfolio



S.No.	Project	Segment	Developable Area (Mn sft)
<b>Ongoing</b>			
1	Prestige Trade Centre(DIAL)	Commercial	0.80
2	St. Regis	Hospitality	1.03
3	Marriott Marquis	Hospitality	1.75
<b>Total</b>			<b>3.58</b>
<b>Upcoming</b>			
1	Prestige Bougainvillea Gardens	Residential	3.10
2	Residential @ 9 KG Marg	Residential	0.18
3	TPC Indirapuram	Residential	11.93
<b>Total</b>			<b>15.21</b>

# Land Bank



S.No.	Entity Name	Location	Land Area (Acres)	Economic Interest	Prestige Share (Acres)
1	Prestige Bidadi Holdings Pvt Ltd	Bidadi, Bengaluru	139	100%	139
2	The QS Company	Padil, Mangaluru	21	100%	21
3	Prestige Sterling Infraprojects Pvt Ltd	ORR, Bengaluru	30	90%	27
4	Northland Holding Company Pvt Ltd	Sonnenahalli, Bengaluru	35	100%	35
5	Prestige Estates Projects Ltd	Huyilalu, Mysuru	4	100%	4
6	Prestige Lonavala Estates Pvt Ltd	Tage Village, Maval, Pune	24	100%	24
7	Prestige Estates Projects Ltd	Singrahalli, Bengaluru	26	40%	10
<b>Total</b>			<b>279</b>		<b>260</b>

# Board of Directors



*Irfan Razack*  
**Chairman and Managing Director**



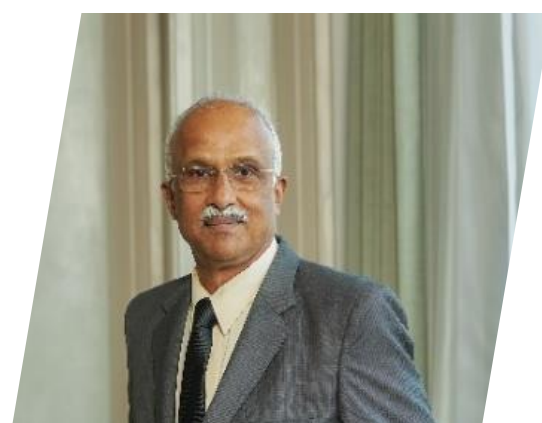
*Dr. Rezwan Razack*  
**Joint Managing Director**



*Noaman Razack*  
**Whole-time Director**



*Uzma Irfan*  
**Director**



*Dr. Pangal Ranganath Nayak*  
**Independent Director**



*Jagdeesh K. Reddy*  
**Independent Director**



*S.N. Nagendra*  
**Independent Director**



*Neelam Chhiber*  
**Independent Director**



*Dr. Ravindra M Mehta*  
**Independent Director**



# Leadership Team



*Nawabzada Omer Bin Jung*  
**Executive Director- Hospitality**



*Anjum Jung*  
**Executive Director- Interior Designs**



*Zackria Hashim*  
**Executive Director- Land Acquisition**



*Mohmed Zaid Sadiq*  
**Executive Director- Liaison and Hospitality**



*Faiz Rezwan*  
**Executive Director- Contracts and Projects**



*Zayd Noaman*  
**Executive Director- CMD's Office**



*Sana Rezwan*  
**Executive Director- North India**



*Nayeem Noor*  
**Executive Director- Government Relations**



*T. Arvind Pai*  
**Executive Director- Legal**



# Leadership Team



*V. Gopal*  
**Executive Director**  
**Projects and Planning**



*Swaroop Anish*  
**Executive Director & CEO Residential**  
**Segment & Business Development**



*Suresh Singaravelu*  
**Executive Director & CEO**  
**Hospitality Segment**



*Juggy Marwaha*  
**CEO- Office Business**



*Lt Col. Milan Khurana (Retd.)*  
**Executive Director- HR, IT**  
**and Admin**



*Tariq Ahmed*  
**Executive Director & CEO West India.**



*Muhammed Ali*  
**CEO- Retail**



*Amit Mor*  
**Chief Financial Officer**



*Manoj Krishna J.V*  
**Company Secretary and**  
**Compliance Officer**

# Thank You.



**For any further information, please contact:-**



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